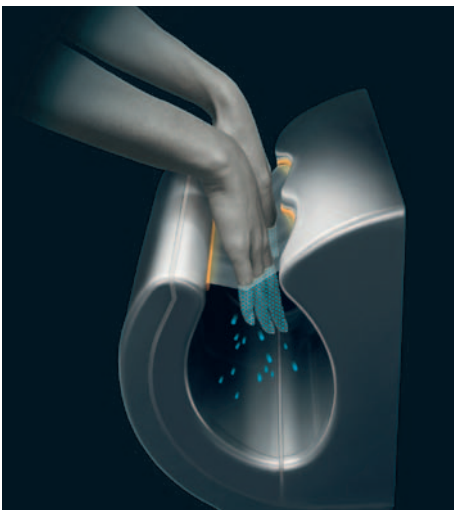




**“In the first twelve months, Austin Health achieved financial gains of over \$122,000 in paper towel cost savings, with projected savings expected to total over \$612,000 in just five years.”**



The Dyson Airblade hand dryer was released in Australia in 2008. Through numerous industry awards it has been recognised across the country as a technology leader.

**Austin Health, based in Melbourne’s north eastern suburbs, is an internationally recognised leader in clinical teaching and is renowned for its work in a broad range of specialties, including cancer and neurology. Austin Health operates over 980 beds across three hospital facilities and the new Olivia Newton-John Cancer and Wellness Centre.**

In 2011, after speaking to a Dyson Commercial executive and experiencing Airblade technology first hand at Melbourne Airport, Austin Health’s Cleaning and Waste Manager, Ray Sedgwick, decided to run an in-house trial.

hand dryer represented a cost efficient solution to the maintenance issues we were consistently experiencing at Austin Health, especially with paper towels overflowing in bins to toilets being blocked,” Ray explains.

“The paper towel cost savings delivered from the single 2011 washroom trial of the Dyson Airblade™ hand dryer convinced the Executive to purchase an additional twenty units. Now we have over 50 Dyson Airblade™ hand dryer units installed in the public access areas of Austin Hospital, Heidelberg Repatriation Hospital and the new Olivia Newton-John Cancer & Wellness Centre.”

In the first twelve months, Austin Health achieved financial gains of over \$122,000 in paper towel cost savings, with projected savings expected to total over \$612,000 in just five years.

By switching from paper towels to Dyson Airblade™ hand dryers, this leading Victorian health provider has significantly reduced their yearly waste volume by approximately 1,217 wheeled bins a year and their annual carbon footprint by more than 30,000 kg of carbon emissions.

“We’ve had a good response from staff to the Dyson Airblade™ hand dryers and the product has proven to be very secure and reliable,” says Ray.

“Our initial consideration in moving from paper towels to Dyson Airblade™ hand dryers was cost and maintenance. To our great satisfaction, not only has the Dyson Airblade™ hand dryer delivered in these areas, but we have also seen additional environmental benefits with the significant reduction of waste.”

This rapid uptake of Dyson Airblade™ hand dryers at Austin Health is expected to continue as more installations are planned for the Olivia Newton-John Cancer & Wellness Centre in 2013.

**dyson airblade**

The fastest, most hygienic hand dryer.



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To try the Dyson Airblade™ hand dryer or for more information call or visit:

**1800 426 337 (AU)**

**0800 397 667 (NZ)**

**www.dysonairblade.com.au**